

Company Fact Sheet

October 2021



Bitcoin Suisse

Pioneering Crypto-Financial Services since 2013

Bitcoin Suisse is the Swiss crypto-finance and technology pioneer and market leader with a global reach and a solid track record.

"Bitcoin Suisse is not just one of the **most reliable** crypto-financial service providers in the space, but they are always a pleasure to work with, providing friendly and thoughtful customer service. They are **rock solid**. There is **no better choice** in the region, and possibly globally."

Founded in 2013, Bitcoin Suisse AG is Switzerland's oldest, regulated, professional provider of crypto-financial services. Bitcoin Suisse played a crucial role in some of the most successful and influential projects in the crypto space, such as Ethereum, and in the development of the Crypto Valley and the overall Swiss blockchain ecosystem.

Joseph Lubin, Co-Founder Ethereum, Founder & CEO ConsenSys



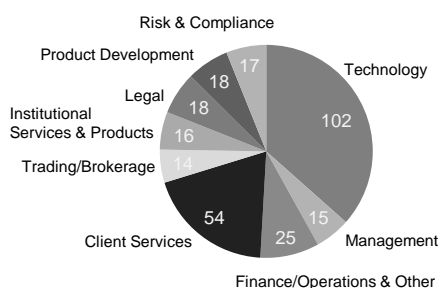
Successful track record since 2013



Highlights:

- A long-standing track record, profitable growth despite major crypto industry downturn ("crypto winter") and significant alignment of business model due to FINMA ICO guidelines issued Feb 2018 and other major regulatory developments
- Opening of Liechtenstein office as a start to enter the European market
- FATF Travel Rule proposal for VASPs (OpenVASP protocol) (www.openvasp.org)
- Strategic investment in leading smart trading company CoinRoutes
- Partnership with Worldline to offer crypto payments in Switzerland and beyond, adding 85k prospective business partners in Switzerland, 450k in Europe, 1m worldwide
- Clients of Bitcoin Suisse committed 17% of all ETH needed for the launch of Ethereum 2

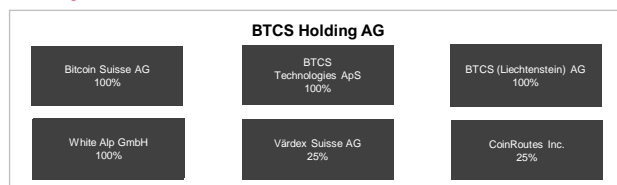
A Strong Team of over 275 Experts



CEO
Dr. Arthur Vayloyan

Founder & Chairman
Niklas Nikolajsen

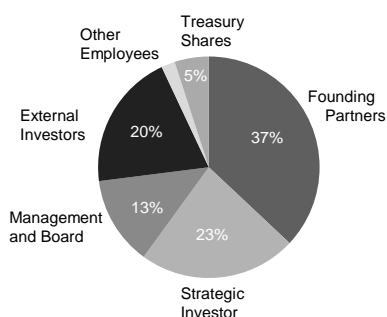
Group Structure



Key Figures

Financial Figures <i>in CHF</i>	2018 ^{1,2}	2019 ^{1,2}	2020 ^{1,3}	H1/2021 ⁴
Total Revenue	29.2m	20.9m	60.3m	70.3m
Net Profit	22.9m	0.6m	24.1m	n.a. ⁵
Total Equity	50.1m	54.1m	94.2m	n.a. ⁵
Number of Employees	73	123	180	>275

Shareholder Structure



BTCS is a privately owned company, founded by Niklas Nikolajsen and Partners in 2013. BTCS has a strong shareholder base with a long-term business focus.

¹ Financials audited by Grant Thornton
² Consolidated financial statements Bitcoin Suisse AG
³ Consolidated financial statements Bitcoin Suisse Holding AG (established 2020)
⁴ Half year financials unconsolidated, unaudited Bitcoin Suisse AG
⁵ Net income and equity is only disclosed on an annual basis

Selected Products and Service Offering

Prime Brokerage

- 24/7 trading access to the major markets of crypto-assets
- Proven online platform for trading and reporting
- State-of-the-art smart order routing technology
- Handling counterparty risk from unregulated exchanges
- High liquidity / availability of credit lines
- Handling of OTC transactions
- Transparent documentation (of prices, commissions, etc.)
- API access available for institutional clients

Custody

- Proven, HSM-based cold storage solution with CHF >5bn stored in custody
- Multi-signing process for optimal governance of assets
- Multiple assets (BTC, ETH, DOT, ADA, XTZ, BCH, KSM, BSV, XRP, LTC, BTG, TRON, THETA, EWT as well as Ethereum ERC-20 and Tezos FA1.2 and FA2 tokens)
- Tailor-made set-up and account configurations
- ISAE 3402 audited by PwC, Grant Thornton and Zühlke

Ancillary Services

- Crypto Payment Solutions
- Expert advice on tokenization projects
- Swiss Franc stablecoin (XCHF)

Staking and DeFi Services

- Providing access and monitoring trends and systems
- Integrated staking services for clients
- Broad range of supported tokens (ETH 2, Tezos, Dash, Cosmos, Cardano, Polkadot & Kusama)

Why Bitcoin Suisse?

Comprehensive Offering

- Comprehensive crypto-financial services offering
- Market leading in each of service offerings

Deep Expertise & Roots

- >275 experts with a unique combination of crypto-, IT-, finance, legal- and compliance know-how
- Deep roots in the crypto ecosystem with strong international recognition and trust

Built to Last

- Leading Swiss crypto company with strong capital base and positive cash flow
- Long-term, stable shareholder base

Product Leadership

- One of the leading global prime brokerage partners for crypto
- Fully audited and redundant HSM based custody solution
- Crypto-collateralized credit facilities
- Fully integrated staking solution on major PoS-currencies
- Facilitated some of the largest ICOs and instrumental to raise over USD 1bn

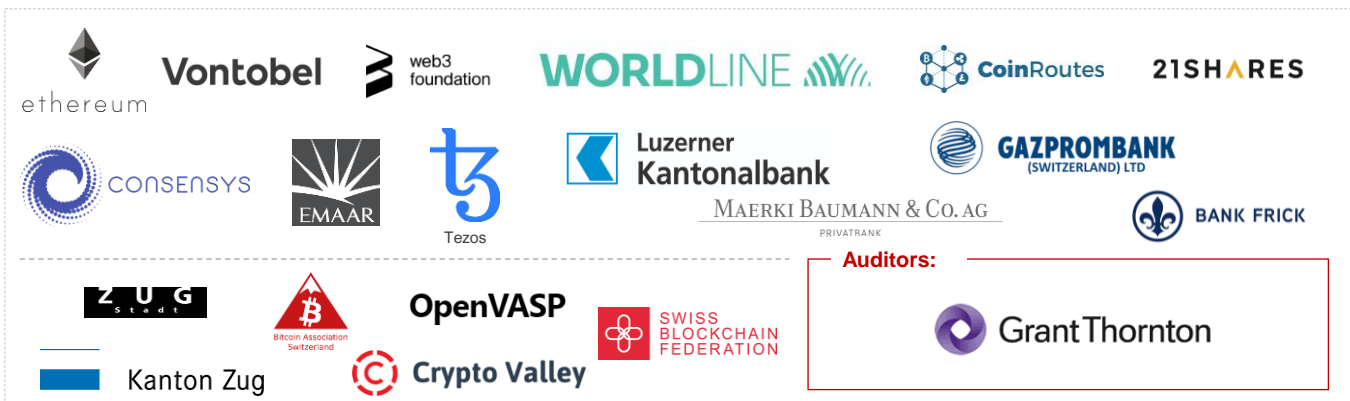
Security & Audits

- Regulated Swiss financial intermediary (SRO – VQF member)
- Time-tested, reviewed and audited systems
- Bank guarantee of CHF 145m by an AA-rated Swiss bank to provide depositor default & bankruptcy protection

As seen in



Selected Partners & Clients



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